

Non-Binding Budgetary Estimate



Axon Enterprise, Inc.
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Scottsdale, Arizona 85255
United States
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International: +1.800.978.2737

Q-668841-45807AV

Issued: 05/30/2025

Quote Expiration: 09/01/2025

Estimated Contract Start Date: 11/01/2025

Account Number: 106513

Payment Terms: N30

Mode of Delivery: UPS-GND

Credit/Debit Amount: \$0.00

SHIP TO	BILL TO
Chula Vista Police Dept. - CA 315 4TH AVE CHULA VISTA, CA 91910-3801 USA	Chula Vista Police Dept. - CA 315 4TH AVE CHULA VISTA CA 91910-3801 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
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Quote Summary

Program Length	42 Months
TOTAL COST	\$616,704.25
ESTIMATED TOTAL W/ TAX	\$664,698.04

Discount Summary

Average Savings Per Year	\$69,447.77
TOTAL SAVINGS	\$243,067.19

Payment Summary

Date	Subtotal	Tax	Total
Oct 2025	\$154,176.07	\$11,998.46	\$166,174.53
Jan 2026	\$154,176.06	\$11,998.46	\$166,174.52
Jan 2027	\$154,176.06	\$11,998.46	\$166,174.52
Jan 2028	\$154,176.06	\$11,998.41	\$166,174.47
Total	\$616,704.25	\$47,993.79	\$664,698.04

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Quote Unbundled Price:	\$859,750.50
Quote List Price:	\$656,082.00
Quote Subtotal:	\$616,704.25

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
100845	TRUE UP - TASER 10 CERTIFICATION	75	18		\$46.75	\$43.95	\$59,325.75	\$5,191.01	\$64,516.76
100844	TRUE UP - TASER 10 BASIC	100	18		\$40.80	\$38.35	\$69,034.00	\$6,040.47	\$75,074.47
C00024	BUNDLE - TASER 10 CERTIFICATION STANDARD	75	42	\$113.16	\$84.93	\$79.83	\$251,464.50	\$19,311.49	\$270,775.99
C00026	BUNDLE - TASER 10 BASIC	100	42	\$87.32	\$60.00	\$56.40	\$236,880.00	\$17,450.82	\$254,330.82
Total							\$616,704.25	\$47,993.79	\$664,698.04

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
BUNDLE - TASER 10 BASIC	100390	AXON TASER 10 - HANDLE - YELLOW CLASS 3R	3	2	10/01/2025
BUNDLE - TASER 10 BASIC	100390	AXON TASER 10 - HANDLE - YELLOW CLASS 3R	100	2	10/01/2025
BUNDLE - TASER 10 BASIC	100396	AXON TASER 10 - MAGAZINE - INERT RED	4	1	10/01/2025
BUNDLE - TASER 10 BASIC	100399	AXON TASER 10 - CARTRIDGE - LIVE	1000	1	10/01/2025
BUNDLE - TASER 10 BASIC	100591	AXON TASER - CLEANING KIT	2	1	10/01/2025
BUNDLE - TASER 10 BASIC	100613	AXON TASER 10 - SAFARILAND HOLSTER - LH	100	1	10/01/2025
BUNDLE - TASER 10 BASIC	101455	AXON TASER 10 - REPLACEMENT TOOL KIT - INTERPOSER BUCKET	2	1	10/01/2025
BUNDLE - TASER 10 BASIC	101456	AXON TASER 10 - REPLACEMENT INTERPOSER BUCKET	2	1	10/01/2025
BUNDLE - TASER 10 BASIC	101755	AXON TASER 10 - MAGAZINE - LIVE DUTY BLACK V2	100	1	10/01/2025
BUNDLE - TASER 10 BASIC	101755	AXON TASER 10 - MAGAZINE - LIVE DUTY BLACK V2	3	1	10/01/2025
BUNDLE - TASER 10 BASIC	20018	AXON TASER - BATTERY PACK - TACTICAL	20	1	10/01/2025
BUNDLE - TASER 10 BASIC	20018	AXON TASER - BATTERY PACK - TACTICAL	3	1	10/01/2025
BUNDLE - TASER 10 BASIC	20018	AXON TASER - BATTERY PACK - TACTICAL	100	1	10/01/2025
BUNDLE - TASER 10 BASIC	70033	AXON - DOCK WALL MOUNT - BRACKET ASSY	1	1	10/01/2025
BUNDLE - TASER 10 BASIC	71019	AXON BODY - DOCK POWERCORD - NORTH AMERICA	1	1	10/01/2025
BUNDLE - TASER 10 BASIC	74200	AXON TASER - DOCK - SIX BAY PLUS CORE	1	1	10/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	100390	AXON TASER 10 - HANDLE - YELLOW CLASS 3R	75	2	10/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	100390	AXON TASER 10 - HANDLE - YELLOW CLASS 3R	2	2	10/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	100394	AXON TASER 10 - MAGAZINE - HALT TRAINING BLUE	4	1	10/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	100396	AXON TASER 10 - MAGAZINE - INERT RED	3	1	10/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	100399	AXON TASER 10 - CARTRIDGE - LIVE	1130	1	10/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	100400	AXON TASER 10 - CARTRIDGE - HALT	530	1	10/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	100401	AXON TASER 10 - CARTRIDGE - INERT	30	1	10/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	100591	AXON TASER - CLEANING KIT	1	1	10/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	100611	AXON TASER 10 - SAFARILAND HOLSTER - RH	70	1	10/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	100613	AXON TASER 10 - SAFARILAND HOLSTER - LH	5	1	10/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	100623	ENHANCED HOOK-AND-LOOP TRAINING (HALT) SUIT (V2)	1	1	10/01/2025

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Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
BUNDLE - TASER 10 CERTIFICATION STANDARD	101455	AXON TASER 10 - REPLACEMENT TOOL KIT - INTERPOSER BUCKET	1	1	10/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	101456	AXON TASER 10 - REPLACEMENT INTERPOSER BUCKET	1	1	10/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	101755	AXON TASER 10 - MAGAZINE - LIVE DUTY BLACK V2	2	1	10/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	101755	AXON TASER 10 - MAGAZINE - LIVE DUTY BLACK V2	75	1	10/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	101757	AXON TASER 10 - MAGAZINE - LIVE TRAINING PURPLE V2	3	1	10/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	20018	AXON TASER - BATTERY PACK - TACTICAL	2	1	10/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	20018	AXON TASER - BATTERY PACK - TACTICAL	15	1	10/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	20018	AXON TASER - BATTERY PACK - TACTICAL	75	1	10/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	70033	AXON - DOCK WALL MOUNT - BRACKET ASSY	1	1	10/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	71019	AXON BODY - DOCK POWERCORD - NORTH AMERICA	1	1	10/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	74200	AXON TASER - DOCK - SIX BAY PLUS CORE	1	1	10/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	80087	AXON TASER - TARGET - CONDUCTIVE PROFESSIONAL RUGGEDIZED	1	1	10/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	80090	AXON TASER - TARGET FRAME - PROFESSIONAL 27.5 IN X 75 IN	1	1	10/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	100400	AXON TASER 10 - CARTRIDGE - HALT	380	1	10/01/2026
BUNDLE - TASER 10 CERTIFICATION STANDARD	100400	AXON TASER 10 - CARTRIDGE - HALT	370	1	10/01/2027
BUNDLE - TASER 10 CERTIFICATION STANDARD	100400	AXON TASER 10 - CARTRIDGE - HALT	380	1	10/01/2028
BUNDLE - TASER 10 CERTIFICATION STANDARD	100400	AXON TASER 10 - CARTRIDGE - HALT	370	1	04/01/2029

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - TASER 10 BASIC	101180	AXON TASER - DATA SCIENCE PROGRAM	100	11/01/2025	04/30/2029
BUNDLE - TASER 10 BASIC	20248	AXON TASER - EVIDENCE.COM LICENSE	100	11/01/2025	04/30/2029
BUNDLE - TASER 10 BASIC	20248	AXON TASER - EVIDENCE.COM LICENSE	1	11/01/2025	04/30/2029
BUNDLE - TASER 10 CERTIFICATION STANDARD	101180	AXON TASER - DATA SCIENCE PROGRAM	75	11/01/2025	04/30/2029
BUNDLE - TASER 10 CERTIFICATION STANDARD	20248	AXON TASER - EVIDENCE.COM LICENSE	75	11/01/2025	04/30/2029
BUNDLE - TASER 10 CERTIFICATION STANDARD	20248	AXON TASER - EVIDENCE.COM LICENSE	1	11/01/2025	04/30/2029

Services

Bundle	Item	Description	QTY
BUNDLE - TASER 10 CERTIFICATION STANDARD	100751	AXON TASER 10 - REPLACEMENT ACCESS PROGRAM - DUTY CARTRIDGE	75
BUNDLE - TASER 10 CERTIFICATION STANDARD	101193	AXON TASER - ON DEMAND CERTIFICATION	1

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - TASER 10 BASIC	100704	AXON TASER 10 - EXT WARRANTY - HANDLE	100	10/01/2026	04/30/2029
BUNDLE - TASER 10 BASIC	100704	AXON TASER 10 - EXT WARRANTY - HANDLE	3	10/01/2026	04/30/2029
BUNDLE - TASER 10 BASIC	80374	AXON TASER - EXT WARRANTY - BATTERY PACK T7/T10	20	10/01/2026	04/30/2029
BUNDLE - TASER 10 BASIC	80374	AXON TASER - EXT WARRANTY - BATTERY PACK T7/T10	100	10/01/2026	04/30/2029
BUNDLE - TASER 10 BASIC	80374	AXON TASER - EXT WARRANTY - BATTERY PACK T7/T10	3	10/01/2026	04/30/2029
BUNDLE - TASER 10 BASIC	80396	AXON TASER - EXT WARRANTY - DOCK SIX BAY T7/T10	1	10/01/2026	04/30/2029
BUNDLE - TASER 10 CERTIFICATION STANDARD	100704	AXON TASER 10 - EXT WARRANTY - HANDLE	2	10/01/2026	04/30/2029
BUNDLE - TASER 10 CERTIFICATION STANDARD	100704	AXON TASER 10 - EXT WARRANTY - HANDLE	75	10/01/2026	04/30/2029
BUNDLE - TASER 10 CERTIFICATION STANDARD	80374	AXON TASER - EXT WARRANTY - BATTERY PACK T7/T10	15	10/01/2026	04/30/2029
BUNDLE - TASER 10 CERTIFICATION STANDARD	80374	AXON TASER - EXT WARRANTY - BATTERY PACK T7/T10	75	10/01/2026	04/30/2029
BUNDLE - TASER 10 CERTIFICATION STANDARD	80374	AXON TASER - EXT WARRANTY - BATTERY PACK T7/T10	2	10/01/2026	04/30/2029
BUNDLE - TASER 10 CERTIFICATION STANDARD	80396	AXON TASER - EXT WARRANTY - DOCK SIX BAY T7/T10	1	10/01/2026	04/30/2029

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Shipping Locations

Location Number	Street	City	State	Zip	Country
1	315 4TH AVE	CHULA VISTA	CA	91910-3801	USA
2	315 4TH AVE	CHULA VISTA	CA	91910-3801	USA

Payment Details

Oct 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	100844	TRUE UP - TASER 10 BASIC	100	\$17,258.50	\$1,510.12	\$18,768.62
Year 1	100845	TRUE UP - TASER 10 CERTIFICATION	75	\$14,831.44	\$1,297.75	\$16,129.19
Year 1	C00024	BUNDLE - TASER 10 CERTIFICATION STANDARD	75	\$62,866.11	\$4,827.89	\$67,694.00
Year 1	C00026	BUNDLE - TASER 10 BASIC	100	\$59,220.02	\$4,362.70	\$63,582.72
Total				\$154,176.07	\$11,998.46	\$166,174.53

Jan 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	100844	TRUE UP - TASER 10 BASIC	100	\$17,258.50	\$1,510.12	\$18,768.62
Year 2	100845	TRUE UP - TASER 10 CERTIFICATION	75	\$14,831.44	\$1,297.75	\$16,129.19
Year 2	C00024	BUNDLE - TASER 10 CERTIFICATION STANDARD	75	\$62,866.11	\$4,827.89	\$67,694.00
Year 2	C00026	BUNDLE - TASER 10 BASIC	100	\$59,220.01	\$4,362.70	\$63,582.71
Total				\$154,176.06	\$11,998.46	\$166,174.52

Jan 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	100844	TRUE UP - TASER 10 BASIC	100	\$17,258.50	\$1,510.12	\$18,768.62
Year 3	100845	TRUE UP - TASER 10 CERTIFICATION	75	\$14,831.44	\$1,297.75	\$16,129.19
Year 3	C00024	BUNDLE - TASER 10 CERTIFICATION STANDARD	75	\$62,866.11	\$4,827.89	\$67,694.00
Year 3	C00026	BUNDLE - TASER 10 BASIC	100	\$59,220.01	\$4,362.70	\$63,582.71
Total				\$154,176.06	\$11,998.46	\$166,174.52

Jan 2028

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	100844	TRUE UP - TASER 10 BASIC	100	\$17,258.50	\$1,510.11	\$18,768.61
Year 4	100845	TRUE UP - TASER 10 CERTIFICATION	75	\$14,831.44	\$1,297.76	\$16,129.20
Year 4	C00024	BUNDLE - TASER 10 CERTIFICATION STANDARD	75	\$62,866.11	\$4,827.82	\$67,693.93
Year 4	C00026	BUNDLE - TASER 10 BASIC	100	\$59,220.01	\$4,362.72	\$63,582.73
Total				\$154,176.06	\$11,998.41	\$166,174.47

Non-Binding Budgetary Estimate

This Rough Order of Magnitude estimate is being provided for budgetary and planning purposes only. It is non-binding and is not considered a contractable offer for sale of Axon goods or services.

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

