



## CHULA VISTA FIRE DEPARTMENT

100% Pre-Payment Option  
August 24, 2022

If a 100% pre-payment were made at contract signing, the following discount would be applied to the final invoice:

	Each	Extension
<b>One ( 1 ) Pierce Arrow XT 107' Tractor Drawn Aerial (TDA) as per enclosed proposal for delivery sum of</b>	<b>\$ 1,721,733.00</b>	<b>\$ 1,721,733.00</b>
100% Prepayment Discount	\$ (85,398.00)	\$ (85,398.00)
<b>APPARATUS COST</b>	<b>\$ 1,636,335.00</b>	<b>\$ 1,636,335.00</b>
Sales Tax @ 8.750%	\$ 143,179.31	\$ 143,179.31
Performance Bond	\$ 4,218.25	\$ 4,218.25
California Tire Fee	\$ 17.50	\$ 17.50
Consortium Fee Not Applicable	\$ -	\$ -
<b>TOTAL PREPAY PURCHASE PRICE</b>	<b>\$ 1,783,750.06</b>	<b>\$ 1,783,750.06</b>
Less 100% pre-payment at Contract Signing	\$ 1,783,750.06	\$ 1,783,750.06
<b>BALANCE DUE AT DELIVERY</b>	<b>\$0.00</b>	<b>\$0.00</b>

### 100% PRE-PAYMENT DISCOUNT SHOWN ABOVE IS AVAILABLE IN TWO WAYS:

- If your department makes a 100% cash pre-payment at contract signing.
- If your department signs up for a lease-purchase with Pierce Financial Solutions. This would require no money down and no payments for one (1) year if desired.

\* Discount for the 100% pre-payment option includes discounts for the chassis, interest, aerial (if applicable), and flooring charges.

\* Any item added after this option is elected will come at additional cost and will be added to the final invoice.