



## CHULA VISTA FIRE DEPARTMENT

100% Pre-Payment Option  
October 17, 2022

If a 100% pre-payment were made at contract signing, the following discount would be applied to the final invoice:

|  | Each                   | Extension              |
|--|------------------------|------------------------|
| <b>Two ( 2 ) Pierce Arrow XT Pierce's Ultimate Configuration (PUC) Pumper as per enclosed proposal for delivery sum of</b> | <b>\$ 962,829.00</b>   | <b>\$ 1,925,658.00</b> |
| 100% Prepayment Discount   | \$ (39,331.00)         | \$ (78,662.00)         |
| <b>APPARATUS COST</b>  | <b>\$ 923,498.00</b>   | <b>\$ 1,846,996.00</b> |
| Sales Tax @ 8.750%   | \$ 80,806.08           | \$ 161,612.16          |
| Performance Bond   | \$ 2,358.93            | \$ 4,717.86            |
| California Tire Fee  | \$ 17.50               | \$ 35.00               |
| Consortium Fee Not Applicable  | \$ -                   | \$ -                   |
| <b>TOTAL PREPAY PURCHASE PRICE</b>   | <b>\$ 1,006,680.51</b> | <b>\$ 2,013,361.02</b> |
| Less 100% pre-payment at Contract Signing  | \$ 1,006,680.51        | \$ 2,013,361.02        |
| <b>BALANCE DUE AT DELIVERY</b>   | <b>\$0.00</b>          | <b>\$0.00</b>          |

### 100% PRE-PAYMENT DISCOUNT SHOWN ABOVE IS AVAILABLE IN TWO WAYS:

- If your department makes a 100% cash pre-payment at contract signing.
- If your department signs up for a lease-purchase with Pierce Financial Solutions. This would require no money down and no payments for one (1) year if desired.

\* Discount for the 100% pre-payment option includes discounts for the chassis, interest, aerial (if applicable), and flooring charges.

\* Any item added after this option is elected will come at additional cost and will be added to the final invoice.