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Q-397856-44715.927CM

Issued: 06/03/2022

Quote Expiration:

Estimated Contract Start Date: 08/01/2022

Account Number: 106513

Payment Terms: N30

Delivery Method: Fedex - Ground

SHIP TO	BILL TO
315 Fourth Ave 315 Fourth Ave Chula Vista, CA 91910-3801 USA	Chula Vista Police Dept. - CA 315 Fourth Ave Chula Vista, CA 91910-3801 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Chris Morton Phone: +1 2063106165 Email: cmorton@axon.com Fax:	James Petray Phone: (619) 691-5217 Email: jpetray@chulavistapd.org Fax:

Quote Summary

Program Length	11 Months
TOTAL COST	\$123,344.25
ESTIMATED TOTAL W/ TAX	\$132,951.67

Discount Summary

Average Savings Per Year	\$6,510.07
TOTAL SAVINGS	\$71,610.79

Payment Summary

Date	Subtotal	Tax	Total
Jul 2022	\$78,576.75	\$6,110.26	\$84,687.01
Nov 2022	\$13,713.00	\$1,031.88	\$14,744.88
Jan 2023	\$12,906.00	\$1,003.28	\$13,909.28
Mar 2023	\$18,148.50	\$1,462.00	\$19,610.50
Total	\$123,344.25	\$9,607.42	\$132,951.67

Quote Unbundled Price:	\$194,955.04
Quote List Price:	\$143,207.50
Quote Subtotal:	\$123,344.25

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
73352	BWC HARDWARE FINANCING TRUE UP PAYMENT	45	19		\$23.30	\$11.65	\$9,960.75	\$871.55	\$10,832.30
73352	BWC HARDWARE FINANCING TRUE UP PAYMENT	10	22		\$23.30	\$11.65	\$2,563.00	\$224.26	\$2,787.26
73352	BWC HARDWARE FINANCING TRUE UP PAYMENT	10	24		\$23.30	\$11.65	\$2,796.00	\$244.65	\$3,040.65
73352	BWC HARDWARE FINANCING TRUE UP PAYMENT	15	26		\$23.30	\$11.65	\$4,543.50	\$397.56	\$4,941.06
BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	8	11	\$156.58	\$29.50	\$29.50	\$2,596.00	\$227.15	\$2,823.15
BWCamTAP	Body Worn Camera TAP Bundle	45	11	\$68.86	\$28.00	\$28.00	\$13,860.00	\$1,212.75	\$15,072.75
BWCamTAP	Body Worn Camera TAP Bundle	10	8	\$92.62	\$28.00	\$28.00	\$2,240.00	\$196.00	\$2,436.00
BWCamTAP	Body Worn Camera TAP Bundle	10	6	\$123.51	\$28.00	\$28.00	\$1,680.00	\$147.00	\$1,827.00
BWCamTAP	Body Worn Camera TAP Bundle	15	4	\$185.31	\$28.00	\$28.00	\$1,680.00	\$147.00	\$1,827.00
A la Carte Hardware									
AB3C	AB3 Camera Bundle	45			\$699.00	\$699.00	\$31,455.00	\$2,752.31	\$34,207.31
AB3MBD	AB3 Multi Bay Dock Bundle	8			\$1,495.00	\$1,495.00	\$11,960.00	\$1,046.50	\$13,006.50
AB3C	AB3 Camera Bundle	10			\$699.00	\$699.00	\$6,990.00	\$611.62	\$7,601.62
AB3C	AB3 Camera Bundle	10			\$699.00	\$699.00	\$6,990.00	\$611.63	\$7,601.63
AB3C	AB3 Camera Bundle	15			\$699.00	\$699.00	\$10,485.00	\$917.44	\$11,402.44
A la Carte Software									
73686	UNLIMITED BWC + CAPTURE STORAGE	25	11		\$24.00	\$24.00	\$6,600.00	\$0.00	\$6,600.00
73686	UNLIMITED BWC + CAPTURE STORAGE	10	8		\$24.00	\$24.00	\$1,920.00	\$0.00	\$1,920.00
73686	UNLIMITED BWC + CAPTURE STORAGE	10	6		\$24.00	\$24.00	\$1,440.00	\$0.00	\$1,440.00
73686	UNLIMITED BWC + CAPTURE STORAGE	15	4		\$24.00	\$24.00	\$1,440.00	\$0.00	\$1,440.00
ProLicense	Pro License Bundle	5	11		\$39.00	\$39.00	\$2,145.00	\$0.00	\$2,145.00
Total							\$123,344.25	\$9,607.42	\$132,951.67

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
AB3 Camera Bundle	11508	MOLLE MOUNT, DOUBLE, AXON RAPIDLOCK	20	07/01/2022
AB3 Camera Bundle	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	50	07/01/2022
AB3 Camera Bundle	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	45	07/01/2022
AB3 Camera Bundle	74021	MAGNET MOUNT, THICK OUTERWEAR, AXON RAPIDLOCK	29	07/01/2022
AB3 Multi Bay Dock Bundle	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	8	08/15/2022
AB3 Multi Bay Dock Bundle	74210	AXON BODY 3 - 8 BAY DOCK	8	08/15/2022
AB3 Camera Bundle	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	11	10/01/2022
AB3 Camera Bundle	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	10	10/01/2022
AB3 Camera Bundle	74021	MAGNET MOUNT, THICK OUTERWEAR, AXON RAPIDLOCK	11	10/01/2022
AB3 Camera Bundle	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	11	12/01/2022
AB3 Camera Bundle	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	10	12/01/2022
AB3 Camera Bundle	74021	MAGNET MOUNT, THICK OUTERWEAR, AXON RAPIDLOCK	11	12/01/2022
AB3 Camera Bundle	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	17	02/01/2023
AB3 Camera Bundle	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	15	02/01/2023
AB3 Camera Bundle	74021	MAGNET MOUNT, THICK OUTERWEAR, AXON RAPIDLOCK	17	02/01/2023
Body Worn Camera Multi-Bay Dock TAP Bundle	73689	MULTI-BAY BWC DOCK 1ST REFRESH	8	06/01/2023
Body Worn Camera TAP Bundle	73309	AXON CAMERA REFRESH ONE	46	06/01/2023
Body Worn Camera TAP Bundle	73309	AXON CAMERA REFRESH ONE	10	06/01/2023
Body Worn Camera TAP Bundle	73309	AXON CAMERA REFRESH ONE	10	06/01/2023
Body Worn Camera TAP Bundle	73309	AXON CAMERA REFRESH ONE	15	06/01/2023

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Pro License Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE-	15	08/01/2022	06/30/2023
Pro License Bundle	73746	PROFESSIONAL EVIDENCE.COM LICENSE	5	08/01/2022	06/30/2023
A la Carte	73686	UNLIMITED BWC + CAPTURE STORAGE	25	08/01/2022	06/30/2023
A la Carte	73686	UNLIMITED BWC + CAPTURE STORAGE	10	11/01/2022	06/30/2023
A la Carte	73686	UNLIMITED BWC + CAPTURE STORAGE	10	01/01/2023	06/30/2023
A la Carte	73686	UNLIMITED BWC + CAPTURE STORAGE	15	03/01/2023	06/30/2023

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Body Worn Camera Multi-Bay Dock TAP Bundle	80465	EXT WARRANTY, MULTI-BAY DOCK (TAP)	8	08/01/2022	06/30/2023

Payment Details

Jul 2022

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1 - (25)	73352	BWC HARDWARE FINANCING TRUE UP PAYMENT	45	\$9,960.75	\$871.55	\$10,832.30
Year 1 - (25)	73686	UNLIMITED BWC + CAPTURE STORAGE	25	\$6,600.00	\$0.00	\$6,600.00
Year 1 - (25)	AB3C	AB3 Camera Bundle	45	\$31,455.00	\$2,752.31	\$34,207.31
Year 1 - (25)	AB3MBD	AB3 Multi Bay Dock Bundle	8	\$11,960.00	\$1,046.50	\$13,006.50
Year 1 - (25)	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	8	\$2,596.00	\$227.15	\$2,823.15
Year 1 - (25)	BWCamTAP	Body Worn Camera TAP Bundle	45	\$13,860.00	\$1,212.75	\$15,072.75
Year 1 - (25)	ProLicense	Pro License Bundle	5	\$2,145.00	\$0.00	\$2,145.00
Invoice Upon Fulfillment	AB3C	AB3 Camera Bundle	45	\$0.00	\$0.00	\$0.00
Total				\$78,576.75	\$6,110.26	\$84,687.01

Oct 2022

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Invoice Upon Fulfillment	AB3C	AB3 Camera Bundle	10	\$0.00	\$0.00	\$0.00
Total				\$0.00	\$0.00	\$0.00

Nov 2022

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1 - (10) 1	73352	BWC HARDWARE FINANCING TRUE UP PAYMENT	10	\$2,563.00	\$224.26	\$2,787.26
Year 1 - (10) 1	73686	UNLIMITED BWC + CAPTURE STORAGE	10	\$1,920.00	\$0.00	\$1,920.00
Year 1 - (10) 1	AB3C	AB3 Camera Bundle	10	\$6,990.00	\$611.62	\$7,601.62
Year 1 - (10) 1	BWCamTAP	Body Worn Camera TAP Bundle	10	\$2,240.00	\$196.00	\$2,436.00
Total				\$13,713.00	\$1,031.88	\$14,744.88

Dec 2022

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Invoice Upon Fulfillment	AB3C	AB3 Camera Bundle	10	\$0.00	\$0.00	\$0.00
Total				\$0.00	\$0.00	\$0.00

Jan 2023

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1 - (10) 2	73352	BWC HARDWARE FINANCING TRUE UP PAYMENT	10	\$2,796.00	\$244.65	\$3,040.65
Year 1 - (10) 2	73686	UNLIMITED BWC + CAPTURE STORAGE	10	\$1,440.00	\$0.00	\$1,440.00
Year 1 - (10) 2	AB3C	AB3 Camera Bundle	10	\$6,990.00	\$611.63	\$7,601.63
Year 1 - (10) 2	BWCamTAP	Body Worn Camera TAP Bundle	10	\$1,680.00	\$147.00	\$1,827.00
Total				\$12,906.00	\$1,003.28	\$13,909.28

Feb 2023

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Invoice Upon Fulfillment	AB3C	AB3 Camera Bundle	15	\$0.00	\$0.00	\$0.00
Total				\$0.00	\$0.00	\$0.00

Mar 2023

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1 - (15)	73352	BWC HARDWARE FINANCING TRUE UP PAYMENT	15	\$4,543.50	\$397.56	\$4,941.06
Year 1 - (15)	73686	UNLIMITED BWC + CAPTURE STORAGE	15	\$1,440.00	\$0.00	\$1,440.00
Year 1 - (15)	AB3C	AB3 Camera Bundle	15	\$10,485.00	\$917.44	\$11,402.44
Year 1 - (15)	BWCamTAP	Body Worn Camera TAP Bundle	15	\$1,680.00	\$147.00	\$1,827.00
Total				\$18,148.50	\$1,462.00	\$19,610.50

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

6/3/2022

