# LEA MARIE CRUZ

CHIEF OPERATIONS OFFICER

## **CONTACT INFO**

PHONE:

EMAIL:

ADDRESS:

Chula Vista, CA 91911

#### **EXPERIENCE**

September 1987-Present

## **Chief Operations Officer**

South Bay Fence, Inc. Chula Vista, CA 91911

- Oversee company and vendor accounts and negotiate contracts with customers.
- Accounting control and fiscal oversight.
- Adhered to corporate standards and regulations, encouraging safe and efficient operations.
- Developed company budgets and performed audits to meet long-term financial goals.
- Strategized with leadership to stay ahead of changing customer needs and labor concerns.

#### **EDUCATION**

June 1984

# **High School Diploma**

• Bonita Vista High School, Bonita, CA.

#### **SKILLS**

- Confident, Articulate and Natural Leader!
- Highly Organized and Detail Oriented
- Conflict Resolution
- Strategic Planning and Implementation
- Originality and Creativity
- Focused, Meticulous and Diligent

### **VOLUNTEER EXPERIENCE**

President-American Fence Association 2016-2018
FLAGS Volunteer-Hilltop Middle School 2015
President-Mission Gardens HOA 2001-2004
Secretary Treasurer-Parkway Villas HOA 1999-2021