



CHULA VISTA FIRE DEPARTMENT

100% Pre-Payment Option
August 24, 2022

If a 100% pre-payment were made at contract signing, the following discount would be applied to the final invoice:

	Each	Extension
One (1) Pierce Arrow XT 107' Tractor Drawn Aerial (TDA) as per enclosed proposal for delivery sum of	\$ 1,721,733.00	\$ 1,721,733.00
100% Prepayment Discount	\$ (85,398.00)	\$ (85,398.00)
APPARATUS COST	\$ 1,636,335.00	\$ 1,636,335.00
Sales Tax @ 8.750%	\$ 143,179.31	\$ 143,179.31
Performance Bond	\$ 4,218.25	\$ 4,218.25
California Tire Fee	\$ 17.50	\$ 17.50
Consortium Fee Not Applicable	\$ -	\$ -
TOTAL PREPAY PURCHASE PRICE	\$ 1,783,750.06	\$ 1,783,750.06
Less 100% pre-payment at Contract Signing	\$ 1,783,750.06	\$ 1,783,750.06
BALANCE DUE AT DELIVERY	\$0.00	\$0.00

100% PRE-PAYMENT DISCOUNT SHOWN ABOVE IS AVAILABLE IN TWO WAYS:

- a) If your department makes a 100% cash pre-payment at contract signing.
- b) If your department signs up for a lease-purchase with Pierce Financial Solutions. This would require no money down and no payments for one (1) year if desired.

* Discount for the 100% pre-payment option includes discounts for the chassis, interest, aerial (if applicable), and flooring charges.

* Any item added after this option is elected will come at additional cost and will be added to the final invoice.