



CHULA VISTA FIRE DEPARTMENT

100% Pre-Payment Option
October 17, 2022

If a 100% pre-payment were made at contract signing, the following discount would be applied to the final invoice:

	Each	Extension
Two (2) Pierce Arrow XT Pierce's Ultimate Configuration (PUC) Pumper as per enclosed proposal for delivery sum of	\$ 962,829.00	\$ 1,925,658.00
100% Prepayment Discount	\$ (39,331.00)	\$ (78,662.00)
APPARATUS COST	\$ 923,498.00	\$ 1,846,996.00
Sales Tax @ 8.750%	\$ 80,806.08	\$ 161,612.16
Performance Bond	\$ 2,358.93	\$ 4,717.86
California Tire Fee	\$ 17.50	\$ 35.00
Consortium Fee Not Applicable	\$ -	\$ -
TOTAL PREPAY PURCHASE PRICE	\$ 1,006,680.51	\$ 2,013,361.02
Less 100% pre-payment at Contract Signing	\$ 1,006,680.51	\$ 2,013,361.02
BALANCE DUE AT DELIVERY	\$0.00	\$0.00

100% PRE-PAYMENT DISCOUNT SHOWN ABOVE IS AVAILABLE IN TWO WAYS:

- a) If your department makes a 100% cash pre-payment at contract signing.
- b) If your department signs up for a lease-purchase with Pierce Financial Solutions. This would require no money down and no payments for one (1) year if desired.

* Discount for the 100% pre-payment option includes discounts for the chassis, interest, aerial (if applicable), and flooring charges.

* Any item added after this option is elected will come at additional cost and will be added to the final invoice.