

PROJECT SUMMARY

Millenia II - 200 Unit family project

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DRAFT

SOURCES AND USES SUMMARY	FINANCING ASSUMPTIONS	PRELIM DEVELOPMENT PROGRAMMING SUMMARY
Development Costs Acquisition Land Cost 8.65% \$17,500/unit \$ 3,500,000 Basis Eligible Acquisition Cost 8.65% \$54,959/unit 10,991,775 Subtotal Acquisition \$72,459/unit 14,491,775 Hard Costs Contract for offsite public improvements 1,250,011 Design Assist \$6,200/unit 1,240,092 on/off site \$9,465/unit 1,893,052 Parking - inc vertical \$0/acre 0 Vertical construction #DIV/0! 39,571,291 GC Contingecy \$10,676/unit 2,135,222 Overhead, Profit, General Conditions \$31,388/unit 6,277,552 GC Contract Amount \$261,836/unit 52,367,220 Owner Hard Costs Contingency \$13,092/unit 2,618,361 Subtotal Hard Costs \$274,928/unit 54,985,581 A&E \$5,024/unit 1,004,800 Financing Fees and Interest \$37,805/unit 7,560,933 Legal Fees \$2,058/unit 411,500 Reserves \$3,822/unit 764,381 Development Impact and Permit Fees \$73,171/unit 14,634,126 Developer Fee \$43,030/unit 8,606,026 Remaining Development Soft costs \$4,525/unit 905,013 Owner Soft Costs Contingency \$2,249/unit 449,764 Subtotal Soft Costs \$171,683/unit 34,336,542 Total Development Costs \$519,069/unit 103,813,898 Cash Developer Fee 3,643,409 Sources Federal LIHTC Equity 42% 43,403,051 State LIHTC Equity 4% 4,207,072 Bond Deposit Refund 0% 103,500 Permanent Loan (Tranche A) 34% 35,460,000 C bond 2% 2,400,000 Deferred Developer Fee 5% 4,859,118 Seller Note 9% 9,491,775 City of Chula Vista HOME Funds - 11 assisted units 2% 2,000,000 City of Chula Vista RDA Funds = 21 units at 30% AMI 1% 1,000,000 Accrued interest on residual receipts loans 1% 889,383 Total Development Sources 100% 103,813,898	Equity (Loan Paydown) Closing Completion Conversion 8,609 Equity Pay In 15% 65% 19.0% 1.00% Federal Tax Credit Price \$ 0.8725 State Tax Credit Price CERTIFICATED \$ 0.8500 4% Credit Rate 4.00% LP Interest 98.99% 10 Yr Federal Tax Credits 50,253,174 4 Yr State Credits 4,999,996 Debt Opr. Exp./Unit/Year 5,707 Replacement Reserves/Unit/Year 250 Vacancy Rate 5.00% DCR 1.15 Perm Loan Amort 35 Interest Rate - Permanent Loan 4.25% Interest Rate - Construction Loan Tax Exempt 3.53% Interest Rate - Construction Loan Taxable 4.00% Taxable Construction loan 22,880,231 Tax- Exempt Bonds - Construction 49,700,000 Total Construction Loan 72,580,231 Tax- Exempt Bonds - C Bond 2,400,000 Tax-exempt construction to perm 35,460,000 Tax-exempt construction only 14,240,000 Junior Subordinate Bond 2,400,000 Total Tax-exempt bonds 52,100,000 Tiebreaker 152,838 0 Tax Credit Considerations DDA/QCT Boos DDA (2021 confirmed) Tract #: 113.04 130% Rural Designation No 50% Test 52,100,000 52.03% CA 9% Site Amenity Score N/A CA 9% Tiebreaker N/A Housing Set Aside Large Family Prevailing Wage (State, Federal, Both): None Opportunity Map designation 2021 High Resource	City: Chula Vista MSA: San Diego 4 Person 50% AMI: \$57,750 Site (acres): 3.100 Construction Type: Type III modified No. of Stories: 5 Parking Type: Structured No. of Stalls: Census Tract 133.14 High Resource Impact Fees per Unit: 39,768 Financing Sources: 4% & Bonds state credits PROJECT UNIT & INCOME MIX TCAC AMI Sq. Ft. Studio 1BR 2BR 3BR Totals 0 585 786 1,027 159,922 UA \$35 \$44 \$55 120% 0 0 0 0 100% 0 0 0 0 70% 0 0 0 0 60% 0 44 67 45 156 50% 0 6 9 6 21 30% 0 3 5 3 11 30% 30% RDA Rents 3 4 3 10 Mgr. 0 0 1 1 2 Totals 0 56 86 58 200 Average affordability 55.76% Bedrooms for tiebreaker 247.75
PROJECT TIMING		
Tax Credit Allocation		
Construction Begin - Initial Closing		
Construction Complete		
Lease Up Complete		
Conversion/Stabilizatiion		
8609		

PROJECTED SOURCES AND USES OF FUNDS

Millenia II - 200 Unit family project

			Pre-Dev	Close	Construction Period								Construction Subtotal	Stabilization 6mos	3,643,409		8609	Total
					Quarter 1	Quarter 2	Quarter 3	Quarter 4	Quarter 5	Quarter 6	Quarter 7	Quarter 8			Conversion			
					10%	15%	15%	15%	15%	10%	10%	10%						
SOURCES OF FUNDS																		
1	Federal LIHTC Equity	36,169,984		6,510,458	-	-	-	-	-	-	-	-	6,510,458	28,211,983	8,246,580	434,031	43,403,051	
2	State LIHTC Equity	21,035		631,061	-	-	-	-	-	-	-	-	631,061	2,734,597	799,344	42,071	4,207,072	
3	Developer's Equity Contribution			-	-	-	-	-	-	-	-	-	-	-	-	-	-	
4	Bond Deposit Refund			3,500	-	100,000	-	-	-	-	-	-	103,500	-	-	-	103,500	
5	Construction Loan - Tax Exempt	455,950		12,080,279	6,070,013	9,254,174	7,601,619	12,047,961	2,190,004	4,786,655	5,413,532	5,513,562	49,700,000	(31,146,579)	(18,553,421)	-	-	
6	Construction Loan - Taxable			-	-	-	-	-	-	-	-	-	21,310,942	1,569,289	(22,880,231)	-	-	
6	Permanent Loan (Tranche A)			-	-	-	-	-	-	-	-	-	-	-	35,460,000	-	35,460,000	
7	Permanent Loan (Tranche B)			-	-	-	-	-	-	-	-	-	-	-	-	-	-	
8	Deferred Developer Fee			-	-	-	-	-	-	-	-	-	-	-	4,859,118	-	4,859,118	
9	C Bond	\$12,000/unit		2,400,000	-	-	-	-	-	-	-	-	2,400,000	-	-	-	2,400,000	
10	Subordinate Fee (MGP Loan)			-	-	-	-	-	-	-	-	-	-	-	-	-	-	
12	Seller Note	\$47,459/unit		9,491,775	-	-	-	-	-	-	-	-	9,491,775	-	-	-	9,491,775	
13	Residual Receipt Loans Accrued Interest			-	81,188	86,188	86,188	86,188	88,188	92,188	92,188	92,188	704,507	184,877	-	-	889,383	
14	Chula Vista Housing Authority - HOME Funds			-	1,000,000	-	-	-	800,000	-	-	-	1,800,000	200,000	-	-	2,000,000	
15	Chula Vista Housing Authority - RDA Fund restricting 21 units at 30% AMI			1,000,000	-	-	-	-	-	-	-	-	1,000,000	-	-	-	1,000,000	
16	Total Sources of Funds	455,950		32,117,073	7,151,201	9,440,362	7,687,807	12,134,149	7,864,848	5,505,720	5,605,750	5,689,381	93,652,242	1,754,165	7,931,390	476,101	103,813,898	
USES OF FUNDS																		
ACQUISITION																		
21	Land Cost	\$17,500/unit		3,500,000	-	-	-	-	-	-	-	-	3,500,000	-	-	-	3,500,000	
26	Basis Eligible Acquisition Cost	\$54,959/unit		10,991,775	-	-	-	-	-	-	-	-	10,991,775	-	-	-	10,991,775	
27	Other: Option Payment/Acq Fee			4,100	-	-	-	-	-	-	-	-	4,100	-	-	-	4,100	
28	Total Land / Acquisiton			14,495,875	-	-	-	-	-	-	-	-	14,495,875	-	-	-	14,495,875	
NEW CONSTRUCTION																		
48	Separate Contract for off-site public improvements:			-	548,251	548,251	-	-	-	-	-	-	1,096,501	-	-	-	1,096,501	
49	Overhead/Profit/GR	11%		120,615	-	-	-	-	-	-	-	-	120,615	-	-	-	120,615	
50	Contractor Precon	3%		32,895	-	-	-	-	-	-	-	-	32,895	-	-	-	32,895	
51				-	-	-	-	-	-	-	-	-	-	-	-	-	-	
52	Design Assist	\$	-	1,240,092	-	-	-	-	-	-	-	-	1,240,092	-	-	-	1,240,092	
53	Off-site Improvements/Onsite Improvements	\$	1,893,052.00	-	946,526	946,526	-	-	-	-	-	-	1,893,052	-	-	-	1,893,052	
57	Vertical	\$	39,571,291	-	3,957,129	5,935,694	5,935,694	5,935,694	5,935,694	3,957,129	3,957,129	3,957,129	39,571,291	-	-	-	39,571,291	
58	GC Contingency	5.00%		62,005	245,183	344,111	296,785	296,785	296,785	197,856	197,856	197,856	2,135,222	-	-	-	2,135,222	
59	Overhead/Profit/GR	11%		143,231	566,372	794,896	685,573	685,573	685,573	457,048	457,048	457,048	4,932,362	-	-	-	4,932,362	
60	Contractor Precon	3%		1,345,190	-	-	-	-	-	-	-	-	1,345,190	-	-	-	1,345,190	
63	Other:			-	-	-	-	-	-	-	-	-	-	-	-	-	-	
64	Total New Construction/GC Contract Sum	\$261,836/unit	-	2,944,027	6,263,461	8,569,478	6,918,051	6,918,051	6,918,051	4,612,034	4,612,034	4,612,034	52,367,220	-	-	-	52,367,220	
ARCHITECTURAL																		
67	Building: Design/Build inc SOV	0		-	-	-	-	-	-	-	-	-	-	-	-	-	-	
68	Landscape	0		48,200	-	-	-	-	-	-	-	-	48,200	-	-	-	48,200	
69	Energy Consultant	0		89,000	-	-	-	-	-	-	-	-	89,000	-	-	-	89,000	
72	Other: Interior Design, Misc.	0		90,100	-	-	-	-	-	-	-	-	90,100	-	-	-	90,100	
73	Total Architectural	-		227,300	-	-	-	-	-	-	-	-	227,300	-	-	-	227,300	
SURVEY & ENGINEERING																		
76	Civil, inc ALTA	0		192,500	125,000	-	-	-	-	-	-	12,500	330,000	-	-	-	330,000	
78	Staking	0		-	90,000	-	-	-	-	-	-	-	90,000	-	-	-	90,000	
79	Structural Testing	0		-	-	95,000	-	-	-	-	-	-	95,000	-	-	-	95,000	
80	Soils	0		-	77,500	-	-	-	-	-	-	-	77,500	-	-	-	77,500	
81	Other:	0		-	-	-	-	-	-	-	-	-	-	-	-	-	-	
82	Other: - CASP, Fire...	0		125,000	-	-	-	-	-	-	-	-	125,000	-	-	-	125,000	
83	Other: Additional Testing/Inspections	0		60,000	-	-	-	-	-	-	-	-	60,000	-	-	-	60,000	
84	Total Survey & Engineering	52,300	-	377,500	292,500	95,000	-	-	-	-	-	12,500	777,500	-	-	-	777,500	
CONTINGENCY COSTS																		
86	Hard Cost Contingency	5%		147,201	313,173	428,474	345,903	345,903	345,903	230,602	230,602	230,602	2,618,361	-	-	-	2,618,361	
88	Soft Cost Contingency	2.00%		270,492	11,266	8,675	8,311	95,082	11,782	13,002	14,963	16,191	449,764	-	-	-	449,764	
89	Total Contingency	-		417,693	324,439	437,149	354,213	440,985	357,685	243,603	245,565	246,793	3,068,125	-	-	-	3,068,125	
CONSTRUCTION PERIOD EXPENSES																		
92	Construction Loan Interest			-	128,488	191,423	268,230	348,394	439,799	496,770	544,838	593,741	3,011,682	1,003,143	-	-	4,014,825	
93	Soft Loan Interest			-	81,188	86,188	86,188	86,188	88,188	92,188	92,188	92,188	704,507	184,877	-	-	889,383	
94	C Bond Interest			-	45,000	45,000	45,000	45,000	45,000	45,000	45,000	45,000	360,000	90,000	-	-	450,000	
95	Origination Fee	1.00%		725,802	-	-	-	-	-	-	-	-	725,802	-	-	-	725,802	
96	C Bond Fee and DD/Legal	3.00%		122,000	-	-	-	-	-	-	-	-	122,000	-	-	-	122,000	
97	Owner Paid Bonds/Escrow			40,000	-	-	-	-	-	-	-	-	40,000	-	-	-	40,000	
98	Lender Inspection Fees			-	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	48,000	-	-	-	48,000	
99	Taxes During Construction			42,800	-	-	-	-	-	-	-	-	42,800	-	-	-	42,800	
100	Other: Application fee			-	-	-	-	-	-	-	-	-	-	-	-	-	-	
101	Insurance During Construction			770,000	-	-	-	-	-	-	-	-	770,000	-	-	-	770,000	
102	Title and Recording Fees			91,500	-	-	-	-	-	-	-	-	91,500	-	-	-	91,500	
103	Construction Mgmt. and Monitoring	0		-	1,125	1,125	1,125	1,125	1,125	1,125	1,125	1,125	9,000	-	-	-	9,000	
104	Predevelopment Loan Interest			75,000	-	-	-	-	-	-	-	-	75,000	-	-	-	75,000	
105	Other: Accounting & Admin			-	-	-	-	-	-	-	-	-	-	-	-	-	-	
106	Other: Citibank Due Diligence	25,000		-	-	-	-	-	-	-	-	-	25,000	-	-	-	25,000	
107	Total Construction Period Expense	25,000		1,867,102	261,801	329,736	406,543	486,707	580,112	641,083	689,152	738,055	6,025,291	1,278,019	-	-	7,303,310	
PERMANENT FINANCING EXPENSES																		

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PROJECTED SOURCES AND USES OF FUNDS

Millenia II - 200 Unit family project

		Pre-Dev	Close	Construction Period								Construction Subtotal	Stabilization 6mos	3,643,409		8609	Total
				Quarter 1	Quarter 2	Quarter 3	Quarter 4	Quarter 5	Quarter 6	Quarter 7	Quarter 8			Conversion			
110	Loan Origination Fees			10%	15%	15%	15%	15%	10%	10%	10%						
111	Credit Enhancement & Application Fee	0.00%		-	-	-	-	-	-	-	-	-	-	30,000	-	-	30,000
112	Title and Recording Fees			-	-	-	-	-	-	-	-	-	-	7,162	-	-	7,162
113	Property Taxes			-	-	-	-	-	-	-	-	-	-	-	-	-	-
114	Insurance			-	-	-	-	-	-	-	-	-	-	-	-	-	-
115	Other: Issuer Fee	0.200%	170,960	-	-	-	21,000	-	-	-	21,000	212,960	-	-	-	-	212,960
116	Other: Misc. Perm Conversion Fees		-	-	-	-	-	-	-	-	-	-	-	7,500	-	-	7,500
117	Total Permanent Financing		170,960	-	-	-	21,000	-	-	-	21,000	212,960	-	44,662	-	-	257,622
118																	
119	LEGAL FEES																
120	Construction Lender Legal		75,000	-	-	-	-	-	-	-	-	75,000	-	-	-	-	75,000
121	Permanent Lender Legal		-	-	-	-	-	-	-	-	-	-	-	7,500	-	-	7,500
122	Sponsor Legal	79,000	105,000	-	-	-	-	-	-	-	-	184,000	-	-	-	-	184,000
123	Organizational Legal		50,000	-	-	-	-	-	-	-	-	50,000	-	-	-	-	50,000
124	Other Legal (Issuer Legal, Bond Counsel, Trustee Fees/Legal)		70,000	-	-	-	-	-	-	-	-	70,000	-	-	-	-	70,000
125	Other:		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
126	Other: GP Legal	0	25,000	-	-	-	-	-	-	-	-	25,000	-	-	-	-	25,000
127	Total Legal Fees	79,000	325,000	-	-	-	-	-	-	-	-	404,000	-	7,500	-	-	411,500
128																	
129	CAPITALIZED RESERVES																
130	Operating Reserve	3 months	-	-	-	-	-	-	-	-	-	-	-	764,381	-	-	764,381
131	Replacement Reserve		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
132	Rent-up Reserve		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
133	Transition Reserve (2 years)		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
134	Other: Prepaid HOA		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
135	Other: Capitalized LP Fee		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
136	Total Reserves	-	-	-	-	-	-	-	-	-	-	-	-	764,381	-	-	764,381
137																	
138	REPORTS & STUDIES																
139	Market Study	15,300	-	-	-	-	-	-	-	-	-	15,300	-	-	-	-	15,300
140	Relocation Plan & consulting	0	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
141	Appraisal	0	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
142	Environmental	19,500	-	-	-	-	-	-	-	-	-	19,500	-	-	-	-	19,500
143	Other: Lender Deposit	0	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
144	Other: Investor Deposit	0	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
145	Other: Third Party Reports	53,700	-	-	-	-	-	-	-	-	-	53,700	-	-	-	-	53,700
146	Other: Consultant	22,850	60,000	-	-	-	-	-	-	-	-	82,850	-	-	-	-	82,850
147	Total Reports & Studies	111,350	60,000	-	-	-	-	-	-	-	-	171,350	-	-	-	-	171,350
148																	
149	OTHER																
150	TCAC App./Alloc/Monitoring Fees	0	149,303	-	-	-	-	-	-	-	-	149,303	-	-	-	-	149,303
151	CDLAC/CDIAC Fees	0.06%	31,260	-	-	-	-	-	-	-	-	31,260	-	-	-	-	31,260
152	Local Permit Fees	\$2,200/unit	125,000	-	-	-	-	-	-	-	-	440,000	-	-	-	-	440,000
153	Water & Sewer Fee	\$3,021/unit	647,313	-	-	-	-	-	-	-	-	647,313	-	-	-	-	647,313
154	School Fees	\$9,877/unit	1,590,000	-	-	-	-	-	-	-	-	1,590,000	-	-	-	-	1,590,000
155	Local Development Impact Fees	\$39,768/unit	0	4,338,407	-	-	4,258,407	-	-	-	-	8,596,813	-	-	-	-	8,596,813
156	CFD Prepayment	\$16,800/unit	3,360,000	-	-	-	-	-	-	-	-	3,360,000	-	-	-	-	3,360,000
157	Syndicator/Investor Fees & Expenses		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
158	Furnishings		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
159	Final Cost Audit Expense		-	-	-	-	-	-	-	-	-	-	15,000	-	-	-	15,000
160	Marketing	\$200k Paid to seller at close	200,000	-	-	-	-	-	-	50,000	50,000	300,000	10,000	-	-	-	310,000
161	MGP Services Fee		20,000	-	-	-	-	-	-	-	-	20,000	-	-	-	-	20,000
162	CVHA TEFRA	3,500	-	-	-	-	-	-	-	-	-	3,500	-	-	-	-	3,500
163	Accounting/Finance/Admin	8,600	16,400	9,000	9,000	9,000	9,000	9,000	9,000	9,000	9,000	97,000	-	-	-	-	97,000
164	Other: CPA Opinion	0	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
165	Bond Performance Deposit	103,500	-	-	-	-	-	-	-	-	-	103,500	-	-	-	-	103,500
166	Total Other Costs	240,600	10,667,683	9,000	9,000	9,000	4,267,407	9,000	9,000	59,000	59,000	15,338,689	25,000	-	-	-	15,363,689
167	DEVELOPER COSTS																
168	Developer Fee		563,932	-	-	-	-	-	-	-	-	563,932	451,146	7,114,847	476,101	-	8,606,026
169	Consultant/Processing Agent		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
170	Project Administration		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
171	Syndication Consultant		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
172	Guarantee Fees		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
173	Broker Fees Paid to Related Party		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
174	Construction Oversight & Mgmt		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
175	Total Developer Costs	-	563,932	-	-	-	-	-	-	-	-	563,932	451,146	7,114,847	476,101	-	8,606,026
176																	
177	Total Uses of Funds	455,950	32,117,073	7,151,201	9,440,362	7,687,807	12,134,149	7,864,848	5,505,720	5,605,750	5,689,381	93,652,242	1,754,165	7,931,390	476,101	-	103,813,898
178	Net Source & Use		(0)	(0)	-	-	-	-	-	-	-	-	(0)	0	-	-	(0)
179	Distributions		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
180	Balance of Funds		(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)

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OPERATING BUDGET & INCOME ANALYSIS

Millenia II - 200 Unit family project

2021 rents

				Square	Total	Gross	Utility	Adjust	Monthly	Annual
Rent:	Restriction	%AMI	Units	Feet/Unit	Sq. Ft.	Rents	Allowance	for mkt	Net Rent	Rent
1BR/1BA	LIHTC	70%		585	0	\$ 1,590	\$ 35	\$ -	\$ 1,555	\$ -
1BR/1BA	LIHTC	60%	44	585	25,740	\$ 1,363	\$ 35	\$ -	\$ 1,328	\$ 701,184
1BR/1BA	LIHTC	50%	6	585	3,510	\$ 1,136	\$ 35		\$ 1,101	\$ 79,272
1BR/1BA	LIHTC	30%	3	585	1,755	\$ 682	\$ 35		\$ 647	\$ 23,278
1BR/1BA	RDA 30%	30%	3	585	1,755	\$ 571	\$ 35		\$ 536	\$ 19,296
2BR/1BA	LIHTC	70%		786	0	\$ 1,908	\$ 44	\$ -	\$ 1,864	\$ -
2BR/1BA	LIHTC	60%	67	786	52,662	\$ 1,635	\$ 44		\$ 1,591	\$ 1,279,164
2BR/1BA	LIHTC	50%	9	786	7,074	\$ 1,363	\$ 44		\$ 1,319	\$ 142,452
2BR/1BA	LIHTC	30%	5	786	3,930	\$ 818	\$ 44		\$ 774	\$ 46,428
2BR/1BA	RDA 30%	30%	4	786	3,144	\$ 642	\$ 44		\$ 598	\$ 28,704
3BR/2BA	LIHTC	120%	0	1,027	0	\$ -	\$ 55		\$ -	\$ -
3BR/2BA	LIHTC	100%	0	1,027	0	\$ -	\$ 55		\$ -	\$ -
3BR/2BA	LIHTC	60%	45	1,027	46,215	\$ 1,890	\$ 55	\$ -	\$ 1,835	\$ 990,900
3BR/2BA	LIHTC	50%	6	1,027	6,162	\$ 1,575	\$ 55		\$ 1,520	\$ 109,440
3BR/2BA	LIHTC	30%	3	1,027	3,081	\$ 945	\$ 55		\$ 890	\$ 32,040
3BR/2BA	RDA 30%	30%	3	1,027	3,081	\$ 713	\$ 55		\$ 658	\$ 23,688
2BR/1BA		MGR	1	786	786	\$ -	\$ -		\$ -	\$ -
3BR/2BA		MGR	1	1,027	1,027	\$ -				
Total Rents			200		159,922					3,475,846
Income from Operations				PUPM						
Laundry				\$ 12.00						28,800
Other Income (App. Fees, Late, etc.)				\$ 8.00						19,200
Garage				\$ -						0
Cable & Highspeed Data Income				\$ -						0
Telephone Income				\$ -						0
Sub-Total				\$ 20.00						3,523,846
Less: Vacancies @				5%						176,192
Commercial Income										0
Less: Vacancies @				25%						0
Total Income										3,347,653
Operating Expenses				PUPA						Notes
Admin				\$ 424						84,867
Management Fee				\$ 660						132,000
Utilities				\$ 1,212						242,388
Payroll				\$ 1,272						254,394
Repair & Maintenance (inc security)				\$ 1,346						269,216
Insurance				\$ 300						60,000
Taxes (HOA, CFD)				\$ 407						81,381
Other				\$ 86						17,136
Total Expenses				\$ 5,707						1,141,382
Net Operating Income										2,206,271
Reserves				\$250.00/unit						50,000
Services										13,320
Annual Admin Fee				0.000%						21,000
Mandatory Debt Service				0.420%						0
Net Income Available for Debt Service										2,121,951

DSC TEST 1.15

Loan Sizing	Tranche A	Tranche B	Tranche C
Loan Amount	35,460,000	0	2,400,000
Interest	4.25%	4.25%	
Term	17	35	
Amortization	40	35	
Debt Service Coverage	1.15	1.15	
Monthly Payment	153,762	0	
Annual Payment	1,845,141	0	
Cash Flow After D/S	276,811		

TAX CREDITS & BASIS CALCULATION
Millenia II - 200 Unit family project

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DESCRIPTION OF COSTS	ACTUAL OR EST. OF COSTS	70% ELIGIBLE BASIS	30% ELIGIBLE BASIS
ACQUISITION			
Land Cost	\$ 3,500,000	XXXXXXXXXXXXX	XXXXXXXXXXXXX
Existing Improvement Costs	\$ 10,991,775	XXXXXXXXXXXXX	\$ 10,991,775
Other: Option Payment/Acq Fee	\$ 4,100	XXXXXXXXXXXXX	XXXXXXXXXXXXX
TOTAL LAND/AQUISITION COSTS	\$ 14,495,875	\$ -	\$ 10,991,775
NEW CONSTRUCTION			
Design Assist	\$ 1,240,092		\$ 1,240,092
Off-site Improvements/Onsite Improvements	\$ 1,893,052		\$ 1,893,052
Solar	\$ -		\$ -
Offsite Public Improvements	\$ 1,096,501		\$ 1,096,501
Parking	\$ -		\$ -
Vertical	\$ 39,571,291		\$ 39,571,291
GC Contingency	\$ 2,135,222		\$ 2,135,222
Overhead/Profit/GR	\$ 5,052,977		\$ 5,052,977
Contractor Precon	\$ 1,378,085		\$ 1,378,085
Other:	\$ -		\$ -
TOTAL CONSTRUCTION	\$ 52,367,220	\$ -	\$ 52,367,220
ARCHITECTURAL FEES			
Building: Design/Build inc SOV	\$ -		\$ -
Landscape	\$ 48,200		\$ 48,200
Energy Consultant	\$ 89,000		\$ 89,000
Other: Acoustic Study	\$ -		\$ -
Other: Traffic Study	\$ -		\$ -
Other: Interior Design, Misc.	\$ 90,100		\$ 90,100
TOTAL ARCHITECTURAL COSTS	\$ 227,300	\$ -	\$ 227,300
SURVEY & ENGINEERING			
Civil, inc ALTA	\$ 330,000		\$ 330,000
Staking	\$ 90,000		\$ 90,000
Structural Testing	\$ 95,000		\$ 95,000
Soils	\$ 77,500		\$ 77,500
Other: - CASP, Fire...	\$ 125,000		\$ 125,000
Other: Additional Testing/Inspections	\$ 60,000		\$ 60,000
TOTAL SURVEY & ENGINEERING	\$ 777,500	\$ -	\$ 777,500
CONTINGENCY COSTS			
Hard Cost Contingency	\$ 2,618,361		\$ 2,618,361
Soft Cost Contingency	\$ 449,764		\$ 449,764
TOTAL CONTINGENCY COSTS	\$ 3,068,125	\$ -	\$ 3,068,125
CONSTRUCTION PERIOD EXPENSES			
Construction Loan Interest	\$ 4,014,825		\$ 2,710,514
C Bond Loan Interest	\$ 889,383		\$ 704,507
C Bond Interest	\$ 450,000		\$ 360,000
Origination Fee	\$ 725,802		\$ 544,352
Credit Enhancement & Application Fee	\$ 122,000		\$ 122,000
Owner Paid Bonds	\$ 40,000		\$ 40,000
Lender Inspection Fees	\$ 48,000		\$ 48,000
Taxes During Construction	\$ 42,800		\$ 42,800
Insurance During Construction	\$ 770,000		\$ 770,000
Title and Recording Fees	\$ 91,500		\$ 68,625
Construction Management & Testing	\$ 9,000		\$ 9,000
Predevelopment Loan Interest	\$ 75,000		\$ 75,000
Other: Accounting & Admin	\$ -		\$ -
Other: Citibank Due Diligence	\$ 25,000		\$ 25,000
TOTAL CONSTRUCTION PERIOD EXPENSE	\$ 7,303,310	\$ -	\$ 5,519,797
PERMANENT FINANCING EXPENSES			
Loan Origination Fee	\$ 30,000	XXXXXXXXXXXXX	XXXXXXXXXXXXX
Credit Enhancement & Application Fee	\$ -	XXXXXXXXXXXXX	XXXXXXXXXXXXX
Title and Recording Fees	\$ 7,162	XXXXXXXXXXXXX	XXXXXXXXXXXXX
Property Taxes	\$ -	XXXXXXXXXXXXX	XXXXXXXXXXXXX
Insurance	\$ -	XXXXXXXXXXXXX	XXXXXXXXXXXXX
Other: Issuer Fee	\$ 212,960	XXXXXXXXXXXXX	XXXXXXXXXXXXX
Other: Misc. Perm Conversion Fees	\$ 7,500	XXXXXXXXXXXXX	XXXXXXXXXXXXX
TOTAL PERMANENT FINANCING COSTS	\$ 257,622	\$ -	\$ -
LEGAL FEES			
Construction Lender Legal	\$ 75,000		\$ 37,500
Permanent Lender Legal	\$ 7,500		XXXXXXXXXXXXX
Sponsor Legal	\$ 184,000		\$ 92,000
Organizational Legal	\$ 50,000		XXXXXXXXXXXXX
Bond Legal	\$ 70,000		XXXXXXXXXXXXX

CPA, Opinion	\$ -		\$ -
Other: GP Legal	\$ 25,000		\$ 12,500
TOTAL LEGAL	\$ 411,500	\$ -	\$ 142,000
CAPITALIZED RESERVES			
Operating Reserve	\$ 764,381	XXXXXXXXXXXXX	XXXXXXXXXXXXX
Replacement Reserve	\$ -	XXXXXXXXXXXXX	XXXXXXXXXXXXX
Rent-up Reserve	\$ -	XXXXXXXXXXXXX	XXXXXXXXXXXXX
Transition Reserve	\$ -	XXXXXXXXXXXXX	XXXXXXXXXXXXX
TOTAL RESERVE COSTS	\$ 764,381	\$ -	XXXXXXXXXXXXX
REPORTS & STUDIES			
Appraisal	\$ 15,300		\$ 15,300
Market Study	\$ -		\$ -
Physical Needs Assessment	\$ -		\$ -
Environmental Studies	\$ 19,500		\$ 19,500
Other: Third Party Reports	\$ 53,700		\$ 53,700
Other: Consultant	\$ 82,850		\$ 82,850
TOTAL REPORTS & STUDIES	\$ 171,350	\$ -	\$ 171,350
OTHER EXPENSES			
TCAC App./Alloc/Monitoring Fees	\$ 149,303	XXXXXXXXXXXXX	XXXXXXXXXXXXX
CDLAC/CDIAC Fees	\$ 31,260		XXXXXXXXXXXXX
Local Permit Fees	\$ 440,000		\$ 440,000
Local Development Impact Fees	\$ 10,834,126		\$ 10,834,126
CFD Prepayment	\$ 3,360,000		\$ 3,360,000
Syndicator/Investor Fees & Expenses	\$ -	XXXXXXXXXXXXX	XXXXXXXXXXXXX
Furnishings	\$ -		\$ -
Final Cost Audit Expense	\$ 15,000		\$ 15,000
Marketing	\$ 310,000	XXXXXXXXXXXXX	XXXXXXXXXXXXX
MGP Services Fee	\$ 20,000		\$ 20,000
CVHA TEFRA	\$ 3,500		\$ 3,500
Accounting/Finance/Admin	\$ 97,000		\$ 97,000
Other: CPA Opinion	\$ -		\$ -
Other:	\$ 103,500		\$ 103,500
TOTAL OTHER COSTS	\$ 15,363,689	\$ -	\$ 14,769,626
DEVELOPER COSTS			
Developer Fee Limit - Per Application		\$ -	\$ -
Developer Fee Calculation	\$ 8,606,026.37	\$ -	\$ 8,606,026
Developer Fee	\$ 8,606,026	\$ -	\$ 8,606,026
Consultants/Processing Agent	\$ -		\$ -
Project Administration	\$ -		\$ -
Syndication Consultant	\$ -		\$ -
Guarantee Fees	\$ -		\$ -
Broker Fees Paid to Related Party	\$ -		\$ -
Construction Oversight & Mgmt	\$ -		\$ -
TOTAL DEVELOPER FEE	\$ 8,606,026	\$ -	\$ 8,606,026
TOTAL RESIDENTIAL COSTS	\$ 103,813,898	\$ -	\$ 96,640,719

TOTAL COMMERCIAL COSTS	\$ -		\$ -
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TOTAL PROJECT AND BASIS COSTS	\$ 103,813,898	\$ -	\$ 96,640,719
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Adjustment for Excess Basis			\$ -
Additional Amount Voluntarily Excluded From Basis			\$ -
Requested Undadjusted Eligible Basis	\$ -		\$ 96,640,719

130% DIFFICULT DEVELOPMENT FACTOR?	Tract #: 113.04	y	\$ 125,632,934
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Credit Reduction	19.88%	\$ -	
Total Adjusted Qualified Basis		\$ 125,632,934	

TX CREDITS @ % LI Eligible@ Tx Credit Rt	100.00%	4.00%	4.00%
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TX CREDITS @ % LI Eligible	\$ -	\$ 5,025,317	
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TX CREDITS OVER TEN YEARS	\$ -	\$ 50,253,174	
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TX CREDIT EQ'Y@\$ /Credit@% Investment	\$ 0.8725	98.99%	\$ 43,403,051
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State Tax Credits - 13% of Eligible Basis & Over 4 Yrs			\$ 4,999,996
State Tax Credits Equity	\$ 0.8500	98.99%	\$ 4,207,072
	\$ -		
Solar Credits - 30% of Eligible Basis	30.00%		
Solar Equity	\$ -	98.99%	\$ -
Solar Rebates			\$ -

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OPERATIONAL CASH FLOW

Millenia II - 200 Unit family project

		2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037	2038	2039	2040		
		1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20
Gross Revenue	Inflation @ 2.00%	3,523,846	3,594,323	3,666,209	3,739,533	3,814,324	3,890,610	3,968,422	4,047,791	4,128,747	4,211,322	4,296,548	4,381,459	4,469,088	4,558,470	4,649,639	4,742,632	4,837,485	4,934,235	5,032,919	5,133,578
Vacancy	5%	(178,192)	(179,716)	(183,310)	(186,977)	(190,716)	(194,531)	(198,421)	(202,390)	(206,437)	(210,566)	(214,777)	(219,073)	(223,454)	(227,924)	(232,482)	(237,132)	(241,874)	(246,712)	(251,646)	(256,679)
Net Revenue		3,347,653	3,414,606	3,482,899	3,552,556	3,623,608	3,696,080	3,770,001	3,845,401	3,922,309	4,000,756	4,080,771	4,162,386	4,245,634	4,330,547	4,417,157	4,505,501	4,595,611	4,687,523	4,781,273	4,876,899
Operating Expenses	Inflation @ 3.00%	1,141,382	1,175,623	1,210,892	1,247,219	1,284,635	1,323,175	1,362,870	1,403,756	1,445,869	1,489,245	1,533,922	1,579,940	1,627,338	1,676,158	1,726,443	1,778,236	1,831,583	1,886,531	1,943,126	2,001,420
Net Operating Income		2,206,271	2,238,983	2,272,006	2,305,338	2,338,972	2,372,905	2,407,132	2,441,645	2,476,441	2,511,511	2,546,849	2,582,447	2,618,296	2,654,389	2,690,715	2,727,265	2,764,028	2,800,992	2,838,147	2,875,479
Replacement Reserves	3.00%	50,000	51,500	53,045	54,636	56,275	57,964	59,703	61,494	63,339	65,239	67,196	69,212	71,288	73,427	75,629	77,898	80,235	82,642	85,122	87,675
Services	Inflation @ 3.00%	13,320	13,720	14,131	14,555	14,992	15,442	15,905	16,382	16,873	17,380	17,901	18,438	18,991	19,561	20,148	20,752	21,375	22,016	22,676	23,357
Cash Available to Debt Service		2,142,951	2,173,763	2,204,830	2,236,146	2,267,705	2,299,500	2,331,524	2,363,770	2,396,229	2,428,893	2,461,752	2,494,797	2,528,017	2,561,401	2,594,938	2,628,614	2,662,418	2,696,334	2,730,349	2,764,446
Principal and Interest	0 4.25%	1,845,141	1,845,141	1,845,141	1,845,141	1,845,141	1,845,141	1,845,141	1,845,141	1,845,141	1,845,141	1,845,141	1,845,141	1,845,141	1,845,141	1,845,141	2,025,370	2,025,370	2,025,370	2,025,370	2,025,370
Annual Admin Fee	0.00%	21,000	21,000	21,000	21,000	21,000	21,000	21,000	21,000	21,000	21,000	21,000	21,000	21,000	21,000	21,000	21,000	21,000	21,000	21,000	21,000
Other	0.42%	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Managing GP Fee	5,000 3.00%	5,000	5,150	5,305	5,464	5,628	5,796	5,970	6,149	6,334	6,524	6,720	6,921	7,129	7,343	7,563	7,790	8,024	8,264	8,512	8,768
Net Project Cash Flow		271,811	302,473	333,385	364,542	395,937	427,563	459,413	491,480	523,754	556,228	588,892	621,735	654,747	687,918	721,234	754,455	787,602	820,700	853,767	886,819
TCAC Gross Revenue Test	no more than 2% in year 15 if DSCR > 125% or 8% test	8%	7.86%	8.56%	9.24%	9.89%	10.53%	11.14%	11.73%	12.29%	12.84%	13.36%	13.87%	14.35%	14.81%	15.25%	15.67%	12.28%	12.73%	13.17%	13.59%
TCAC Debt Service Test		125%	14.73%	16.39%	18.07%																
UMR Operating Expense Test	<= 1.20 DSCR or 12% cash flow to expense ratio	12%	23.81%	25.73%	27.53%	29.23%	30.82%	32.31%	33.71%	35.01%	36.22%	37.35%	38.39%	39.35%	40.23%	41.04%	41.78%	42.30%	42.70%	43.00%	43.20%
Distributions:																					
Refinance Proceeds																		0			
Incentive Leasing Fee		0	0	0																	
Resident Services	0 3.00%	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
LP Asset Management Fee	7,500 3.00%	7,500	7,725	7,957	8,195	8,441	8,695	8,955	9,224	9,501	9,786	10,079	10,382	10,693	11,014	11,344	11,685				
Deferred Developer Fee	50%of Avail Cashflow 0.00%	132,155	147,374	162,714	178,173	193,748	209,434	225,229	241,128	257,127	273,221	289,406	305,677	322,027	338,452	354,945	371,496	388,106	404,774	421,499	0
Deferred fee		4,859,118																			
Cash Available After Deferred Fee Payment		132,155	147,374	162,714	178,173	193,748	209,434	225,229	241,128	257,127	273,221	289,406	305,677	322,027	338,452	354,945	371,496	388,106	404,774	421,499	709,309
C Bond	100%of Avail Cashflow w/deferred fee 7.50%	132,155	147,374	162,714	178,173	193,748	209,434	225,229	241,128	257,127	273,221	289,406	305,677	322,027	338,452	354,945	371,496	388,106	404,774	421,499	327,418
75%of Avail Cashflow after deferred fee		2,400,000																			
Cash Available AfterC Bond Payment		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	381,891
City of CV- combined loan	of Avail Cashflow 3.00%	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	95,473
	3,000,000																				
Seller Loan	12.5%of Avail Cashflow 3.00%	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	47,736
Cash Flow Available After Soft Loan Loans	100.00%	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	238,682
Partnership Admin Fee (90% of Cash Flow)	90.00%	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	214,814
Cash Flow Available after Partnership Admin Fee		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	23,868
LP Distribution	98.99%	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	23,627
GP Distribution	1.01%	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	241
Remaining Cash Flow After Partnership Distribution		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0

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OPERATIONAL CASH FLOW

Millenia II - 200 Unit family project

				21	22	23	24	25	26	27	28	29	30
Gross Revenue	Inflation @		2.00%	5,236,249	5,340,974	5,447,794	5,556,750	5,667,885	5,781,242	5,896,867	6,014,804	6,135,100	6,257,802
Vacancy			5%	(261,812)	(267,049)	(272,390)	(277,837)	(283,394)	(289,062)	(294,843)	(300,740)	(306,755)	(312,890)
Net Revenue				4,974,437	5,073,925	5,175,404	5,278,912	5,384,490	5,492,180	5,602,024	5,714,064	5,828,345	5,944,912
Operating Expenses	Inflation @		3.00%	2,061,463	2,123,307	2,187,006	2,252,616	2,320,195	2,389,800	2,461,494	2,535,339	2,611,399	2,689,741
<u>Net Operating Income</u>				<u>2,912,974</u>	<u>2,950,619</u>	<u>2,988,398</u>	<u>3,026,296</u>	<u>3,064,296</u>	<u>3,102,380</u>	<u>3,140,529</u>	<u>3,178,726</u>	<u>3,216,946</u>	<u>3,255,171</u>
Replacement Reserves			3.00%	90,306	93,015	95,805	98,679	101,640	104,689	107,830	111,064	114,396	117,828
Services	Inflation @		3.00%	24,057	24,779	25,523	26,288	27,077	27,889	28,726	29,588	30,475	31,389
<u>Cash Available to Debt Service</u>				<u>2,798,611</u>	<u>2,832,825</u>	<u>2,867,070</u>	<u>2,901,328</u>	<u>2,935,579</u>	<u>2,969,802</u>	<u>3,003,974</u>	<u>3,038,073</u>	<u>3,072,074</u>	<u>3,105,953</u>
Principal and Interest		0	4.25%	2,025,370	2,025,370	2,025,370	2,025,370	2,025,370	2,025,370	2,025,370	2,025,370	2,025,370	2,025,370
Annual Admin Fee			0.00%	21,000	21,000	21,000	21,000	21,000	21,000	21,000	21,000	21,000	21,000
Other			0.42%	0	0	0	0	0	0	0	0	0	0
Managing GP Fee	5,000		3.00%	9,031	9,301	9,581	9,868	10,164	10,469	10,783	11,106	11,440	11,783
<u>Net Project Cash Flow</u>				<u>743,211</u>	<u>777,154</u>	<u>811,120</u>	<u>845,091</u>	<u>879,046</u>	<u>912,963</u>	<u>946,821</u>	<u>980,697</u>	<u>1,014,265</u>	<u>1,047,801</u>
TCAC Gross Revenue Test	no more than 2% in year 15 if DSCR > 125% or 8% test		DSCR	1.38	1.40	1.42	1.44	1.45	1.47	1.49	1.50	1.52	1.54
TCAC Debt Service Test			8%	14.37%	14.72%	15.06%	15.39%	15.69%	15.97%	16.24%	16.49%	16.72%	16.93%
UMR Operating Expense Test	<= 1.20 DSCR or 12% cash flow to expense ratio		12%	36.05%	36.60%	37.09%	37.52%	37.89%	38.20%	38.47%	38.68%	38.84%	38.96%
Distributions:													
Refinance Proceeds													
Incentive Leasing Fee													
Resident Services		0	3.00%										
LP Asset Management Fee		7,500	3.00%										
Deferred Developer Fee		50% of Avail Cashflow	0.00%	0	0	0	0	0	0	0	0	0	0
	Deferred fee		4,859,118										
<u>Cash Available After Deferred Fee Payment</u>				<u>743,211</u>	<u>777,154</u>	<u>811,120</u>	<u>845,091</u>	<u>879,046</u>	<u>912,963</u>	<u>946,821</u>	<u>980,697</u>	<u>1,014,265</u>	<u>1,047,801</u>
C Bond		100% of Avail Cashflow w/ deferred fee	7.50%	0	0	0	0	0	0	0	0	0	0
		75% of Avail Cashflow after deferred fee	2,400,000										
<u>Cash Available After C Bond Payment</u>				<u>743,211</u>	<u>777,154</u>	<u>811,120</u>	<u>845,091</u>	<u>879,046</u>	<u>912,963</u>	<u>946,821</u>	<u>980,697</u>	<u>1,014,265</u>	<u>1,047,801</u>
City of CV- combined loan		25.0% of Avail Cashflow	3.00%	185,803	194,288	202,780	211,273	219,761	228,241	236,705	245,149	253,566	261,950
			3,000,000										
Seller Loan		12.5% of Avail Cashflow	3.00%	92,901	97,144	101,390	105,636	109,881	114,120	118,353	122,575	126,783	130,975
<u>Cash Flow Available After Soft Loan Loans</u>			100.00%	<u>464,507</u>	<u>485,721</u>	<u>506,950</u>	<u>528,182</u>	<u>549,404</u>	<u>570,602</u>	<u>591,763</u>	<u>612,873</u>	<u>633,916</u>	<u>654,876</u>
Partnership Admin Fee (90% of Cash Flow)			90.00%	418,056	437,149	456,255	475,364	494,463	513,542	532,587	551,586	570,524	589,388
<u>Cash Flow Available after Partnership Admin Fee</u>				<u>46,451</u>	<u>48,572</u>	<u>50,695</u>	<u>52,818</u>	<u>54,940</u>	<u>57,060</u>	<u>59,176</u>	<u>61,287</u>	<u>63,392</u>	<u>65,488</u>
LP Distribution			98.99%	45,982	48,082	50,183	52,285	54,385	56,484	58,579	60,668	62,751	64,826
GP Distribution			1.01%	469	491	512	533	555	576	598	619	640	661
Remaining Cash Flow After Partnership Distribution				0	0	0	0	0	0	0	0	0	0